

## **Real Estate Attorney**

Bangor, Maine

We are seeking an attorney to be an integral part of our growing real estate team that provides services and advice on varied and dynamic real estate matters to clients of the firm. The attorney must be productive and motivated to run his or her own successful real estate practice and will work regularly with other attorneys in the firm. The attorney will have direct involvement with clients and, as such, must be an effective client relationship manager possessing strong communication skills.

The attorney will represent and advise, by way of example: institutional lenders and borrowers in all phases of commercial lending, including drafting and reviewing commitment letters and loan documents, and conducting loan closings on behalf of those clients; developers and other business entities in all aspects real estate development, financing and leasing, the purchase and sale of existing businesses, redevelopment and expansion of existing properties and construction of new facilities; developers of residential, commercial and mixed use condominiums in conversion, new development and successor declarant scenarios; family owned and small businesses in the formation, expansion, leasing and purchase or sale of the business and/or its assets; individual clients in connection with the purchase, sale and leasing of real property; clients on matters related to easements, access issues, road associations and homeowner associations; municipal and other governmental clients in the enforcement and foreclosure of real property taxes and assessments; clients in the timberland industry in the acquisition, sale, protection, and management of large tracts of land throughout the State; clients, including title insurance companies, in reviewing titles, resolving title defects and underwriting a wide range of title issues; and conservation organizations in connection with the protection of Maine lands and resources.

Specific duties and responsibilities include the following: execute and deliver on the day-to-day real estate objectives of firm clients; prepare complex documents related to and review, revise, summarize and provide advice on acquisitions, dispositions, easements, leases, financings, or other areas arising regularly in a sophisticated real estate practice; prepare real estate documents to facilitate client objectives, including deeds, leases, easements, security instruments and sale agreements; review title evidence and identify and resolve title problems in connection with issuance of title insurance; and participate in special projects as needed.

The attorney must meet the following qualifications: be in good standing and licensed to practice law in the State of Maine or will be taking the bar exam in 2019; high degree of accuracy and thoroughness in work product; excellent oral advocacy and interpersonal skills; a strong familiarity with and commitment to Maine, particularly northern, eastern, and mid-coast Maine; ability to work independently to develop existing and new client relationships; sound analytical and reasoning skills; a good team player and ability to work well





with employees at all levels; highly organized and able to manage multiple priorities and tight deadlines; ability to use technology effectively in the practice of law; strong written and oral communication skills and ability to work in a dynamic, fast-paced team environment with other disciplines; and flexible and adaptable - unafraid of ambiguity or a challenge.

Competitive compensation and benefit package offered. Flexible Benefits Plan includes employee group health, dental, life, short-term and long-term disability insurance, medical and dependent care reimbursement plans, health savings account, and long-term care insurance. In addition, the firm provides a generous 401k plan and paid leave policy.

Please submit résumé and professional references in confidence by March 1, 2018, to:

Eaton Peabody
Human Resources
PO Box 1210
Bangor, Maine 04402-1210
or
jbennett@eatonpeabody.com

No phone calls or walk-ins please Equal Opportunity Employer

