



# Eric C. Marshall

## Business Law

### Cross Border Transactions

#### Of Counsel

Eric is a practical business counselor, who brings in-house and law firm experience to his clients' transactions and business concerns. Eric's practice focuses on new business formation, debt and equity financing, business acquisitions, cooperative ventures, and general commercial contracting. He works with start-up companies, family-owned businesses, and divisions of global corporations. He enjoys diving into the competitive dynamics of his clients' industries, and partnering with business managers and owners to guide and execute business strategies.

As former in-house counsel, Eric is aware of the role that legal advice and transaction style can play in the execution of business strategy for all types of companies. His chemical industry experience gives him insight into technical, process-driven manufacturing and distribution businesses, including in the pharmaceuticals, food, and natural resources industries. As lead counsel on IT and business process outsourcing deals, Eric has crafted contractual joint ventures that combine rigorous performance criteria with flexible management structures, recognizing that businesses need to change over time. For businesses of all types, Eric focuses on efficient and effective delivery of legal service, to manage risk and accomplish results consistent with the client's preferences and practices.

Eric comes to Eaton Peabody after several years practicing law in Chicago, at a large law firm, as shareholder at a mid-sized firm, and as in-house counsel at a global energy company.

As general legal counsel to global chemicals businesses, Eric has developed an expertise in all types of chemical industry transactions, including the separation or acquisition of divisional businesses, co-location of interdependent manufacturing facilities, high-volume high-value product supply and logistics arrangement, and co-gen and alternative energy transactions. Eric spent three years in Geneva, Switzerland, where he was lead attorney on European chemical industry joint ventures, corporate acquisitions, and commercial transactions.

## Bar Admissions

State of Illinois, 1984

State of Maine, 2014

## Education

Univ. Michigan Law School, J.D., 1984.

Yale University, B.A., 1980.

## Memberships & Affiliations

American Bar Association

Chicago Bar Association

Maine Bar Association

Board of Trustees, Hirundo Wildlife Refuge

Maine Angels

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